

Jarrett Smith

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Cc: <wgsmith@bellsouth.net>
Sent: Friday, December 12, 2008 12:26 PM
Subject: Design and Construction of 311 Merrifield Court - Cedar Creek - Aiken South Carolina
Good Morning Jarrett and Bill:

Approximately 13 months ago while Lynn and I were still living on Vancouver Island in British Columbia, Canada, we decided we wanted to build a home in Aiken and in the community of Cedar Creek. We had lived in Cedar Creek once before for five years and couldn't wait to come back home.

Living 3000 miles away and building a home and not being on site for the initial stages was somewhat unsettling, but after spending much time with various builders and contractors we decided to go forward with W.G. Construction Co., Inc.

The factors that lead us to have you build our home were the following:

1. Your ability to draft up drawings and plans in house was a big plus to us. Lynn had a definite idea of the house she wanted and by allowing her to work with Jarrett over a 6 week period to develop exactly what she wanted was very important to us. If we had to hire an architect and work through them and then take the plans to the builder each time there was a change would have been very cumbersome. Having an in-house designer that was willing to work closely with Lynn and I proved to be invaluable.

2. Once the plans were in place for the design of our home and the construction was to begin and still residing in another country, we were looking for some way of monitoring the progress of our home from a physical and a monetary standpoint. Even if we were on location, it was important to watch the progression of our home and how the money is being allocated. By showing us how to go online to not only view pictures of the various stages of building, but also to understand our costs, allowances and upgrades was something that we had not envisioned and was very important to us. Budgeting, controlling costs and monitoring how our money was being spent is important to us and the www.co-construct.com program that you have at W.G. Smith Construction was a pleasant surprise and we would recommend it to anyone that is building a home.

3. On our trips into Aiken and Cedar Creek prior to building our home, we spent many hours visiting with old friends and people we didn't know very well and asked each home owner who built their home and if they were satisfied with the eventual outcome. Time and time again, the W.G. Smith Construction name came up. Not only were the references impressed with the build quality of their home, but also with the manner in which the process took place as far as communication and working together to achieve a common goal. I am sure we are typical of many home owners with wanting to make changes as the house progresses. In our case, we made many and it was reassuring that you would work with us as we made various changes along the way. Numerous home owners that I talked to were also very impressed with the value that they received for the money spent and they also really appreciated the follow up once the house was completed. In any house construction, there will be areas that will have to be looked at after completion and everyone I talked to were quite impressed how all issues were taken care of after the move in date.

4. Attention to detail is very important to us, especially when it comes to a large investment like our home. After speaking with many people along with yourselves, we felt very comfortable that our requests and concerns would met during the construction and post construction phases. The manner in which you both dealt with our questions and concerns made us feel that if we came across an obstacle or issue that it would be worked out to the satisfaction of both parties.

On behalf of both Lynn and myself, I would like to thank both of you for putting up with our hundreds of questions and concerns during this whole process.

Having been in our home for a few months now, we know that we certainly made the right decision on having W.G. Smith Construction build our house. All of the points listed above certainly came into play during the last year and we are grateful to have worked with some terrific people. We would certainly recommend to anyone that is building a home in the Aiken area to spend time with both of you. We are very happy we did. Cedar Creek is a wonderful community and we feel very privileged to own this

beautiful home.

Best Regards,

Harry and Lynn Goldthorpe

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